



**American Continental  
Insurance Company**  
an Aetna company

## Virtual Agent Kit

[www.theinsgroup.net](http://www.theinsgroup.net)

Call Us Today: (800) 460-5567

### Final Expense & Medicare Supplement



#### Contracting Information:

- [Agent Contract](#)

#### Final Expense:

- Great Rates
- Very Short Apps
- 2 - 3 Day Turnaround
- Non-Med
- No E&O Required
- Advances Available
- DO NOT have to see client
- Issue Ages 60-89

[FE Highlights](#)

[Client Brochure](#)

[Agent Guide](#)

[Rate Guide Most States](#)

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[State Approvals](#)

[Sample App](#)

#### Senior Supplemental Products:

- [Highlights](#)

#### Medicare Supplement:

- A.M. Best "A" Rating
- Household discounts
- Competitive rates
- Plans are portable
- Consumer lead referral program
- Top commissions

[Agent Start Up Guide](#)

[Client Brochure](#)

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[State Approvals](#)

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[Coverage Outline](#)



For Agent Use Only

All Products Not Approved In All States