

BonusBucks\$

At The Insurance Group we are serious about reinvesting in your business. That is why we have created our BonusBucks program to reward you for your production.

Your Production in Paid Annuity Premium	Basis Point Multiplier	TIG Marketing Money You Will Receive
\$1,000,000 - \$1,999,999	x 16 Basis Points	= \$1,600 - \$3,200
\$2,000,000 - \$2,999,999	x 17 Basis Points	= \$3,400 - \$5,100
\$3,000,000 - \$3,999,999	x 18 Basis Points	= \$5,400 - \$7,200
\$4,000,000 - \$4,999,999	x 19 Basis Points	= \$7,600 - \$9,500
\$5,000,000 - \$5,999,999	x 20 Basis Points	= \$10,000 - \$12,000
\$6,000,000 - \$6,999,999	x 21 Basis Points	= \$12,600 - \$14,700
\$7,000,000 - \$7,999,999	x 22 Basis Points	= \$15,400 - \$17,600
\$8,000,000 - \$8,999,999	x 23 Basis Points	= \$18,400 - \$20,700
\$9,000,000 - \$9,999,999	x 24 Basis Points	= \$21,600 - \$24,000
\$10,000,000+	x 25 Basis Points	= \$25,000

Production Qualifications:

- Qualification period starts January 1st and ends December 31st
- Based on individual production only
- Baltimore Life single premium whole life insurance counts double towards qualification
- The Insurance Group reserves the right to change, cancel, or append this or any program at any time
- Agent must be at approved writing level
- SPIA/MYGA production is considered 50% credit
- TIG BonusBucks will be paid at the end of each quarter via check

Ask about how you can double your marketing bonus!