# Hot SUMMER Sales

# Cool Cash and Prizes

## The Insurance Group Agents:

Starting July 2, you can earn cool cash and more from Baltimore Life!

- Earn a cool cash bonus of \$100 each week when you have issued three or more Silver Guard Senior Life applications in a week
- At the end of 13 weeks, any agent who has issued \$20,000 or more in annualized premium for Silver Guard Senior Life business will win an iPad
- Business must be issued from July 2, 2012 through September 30, 2012 to be eligible

#### Need some help getting started?

Sign up for one of our Silver Guard live webinars. Visit Baltimore Life's secure agent website and register for your chosen webinar.

Webinars are also available for Home Secure<sup>TM</sup>, Generation Legacy<sup>®</sup> and Single Premium Whole Life. They will help you learn everything you need to know to write your first app for any of these products. If you can't fit a webinar into your busy schedule, all of our webinars are also available as on-demand training modules on the secure area of our website.



### Start writing business with Baltimore Life today and heat up your summer sales!



The Baltimore Life Insurance Company 10075 Red Run Boulevard | Owings Mills, MD 21117-4871 (800) 628-5433 | baltlife.com

Any clarification of the guidelines for this incentive will be determined by Baltimore Life

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