

Achievers

Thursday - Tuesday 6/6/13 - 6/11/13 <u>5 Nights</u>

IMO/MGAs \$1,000,000 (from 11th place down)

Club "25"

Wednesday - Tuesday 6/5/13 - 6/11/13 <u>6 Nights</u>

Producers - Top 15 IMO/MGAs - Top 10



Minimum Qualification

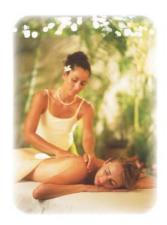
Friday - Tuesday 6/7/13 - 6/11/13 <u>4 Nights</u>

Producers - \$75,000 IMO/MGAs - \$500,000

American-Amicable Life Insurance Company of Texas
IA American Life Insurance Company
Occidental Life Insurance Company of North Carolina
Pioneer American Insurance Company
Pioneer Security Life Insurance Company

Grand Hyatt Kauai Resort & Spa

Wednesday, 6/5/13 - Tuesday, 6/11/13



Amidst lush tropical gardens and cascading waterfalls, Anara Spa at the Grand Hyatt Kauai connects each guest with the restorative power of nature and the profound benefits of traditional Hawaiian customs.

Home of the PGA Grand Slam of Golf from 1994-2006

Poipu Bay - Where champions play.

Here, nature and renowned designer Robert Trent Jones Jr. have conspired to create a stunning venue for golfers of all abilities. A unique and unforgettable golf experience awaits you - one that will bring every aspect of your game into fresh and thrilling focus.

Like no other course in the world —
This outstanding course is backed by lush emerald mountains and sculpted from a rolling plateau
eight stories above the Pacific Ocean.



2013 Convention Qualification Guidelines

Club "25", which includes the Top 15 Producers and the Top 10 IMOs and/or General Agents, will receive special recognition and awards as well as two additional nights at the fabulous Grand Hyatt Kauai

- QUALIFICATION PERIOD: January 1 through December 31, 2012
- Attendance is by invitation* and is based on annualized first year net issued and delivered life insurance premium during the qualification period and is credited at 100% with the exception of the following:
 - 15% on Single Premium Whole Life (minimum of 5 policies during qualification period)
 - No credit on Annuity Policies or Annuity Riders

- · Invitations are for qualifier and guest only.
- · No guests under 18 are allowed.
- · Must meet persistency and placement requirements.

^{*} Attendance is by Company invitation only. Invitations are not transferable and may not be redeemed in cash. Invitees must be in good standing with the Company, duly licensed and appointed with an American-Amicable Group company, and producing and submitting a normal amount of business at the time of convention in order to receive an invitation. The company reserves the right to withhold an invitation.