

Indexed Universal Life Product Description *Lincoln Treasury Indexed UL*



Lincoln Treasury Indexed UL is a single life indexed universal life product which provides flexible low-cost guaranteed life insurance protection with the opportunity for improved guarantees in the form of Earned Credits based the 10 year Treasury Note performance. The product is designed for guaranteed death benefit sales with a level premium payment and flexible guaranteed coverage period. It is not designed for single pay, short pay or large premium dump-in scenarios.

Product Description:

<i>Lincoln Treasury Indexed UL</i>	
Policy Form Number: UL 5072	CPG Rider: J-5882
Data Pages: F5162-A	
Issue Ages/Underwriting Classes (Fully Underwritten):	
Preferred Plus:	20-80
Preferred Non-tobacco:	20-80
Standard Non-tobacco:	20-85
Preferred Tobacco:	20-80
Standard Tobacco:	20-85
Minimum Specified Amount: \$100,000	
Maximum Specified Amount: Subject to underwriting guidelines	
Increases in Specified Amount: Allowed to the earlier of year 20 or age 85.	
Death Benefit Options:	
Option I – greater of :	
<ul style="list-style-type: none"> • Specified Amount • Policy Value x Corridor • Debt plus \$5000 	
Policy Premium Load:	
All Yrs 12.00% of all premiums, current and guaranteed	
Earned Credits when used as premium will be subject to premium load	
Monthly Administrative Charges:	
<ul style="list-style-type: none"> • Per Policy Expense Charge: \$4/month in all years • 2.0% times the Load Basis Amount* 	
* Load Basis Amount is generated by a separate set of per 1000 rates that are multiplied by the face amount. The Load Basis Amount appears on the policy data pages.	
Guaranteed Cost of Insurance Charges:	
Based on 2001 CSO Tables to attained age 121.	

For Agent/Broker Use Only.
Not To Be Used With the General Public

Lincoln Treasury Indexed UL	
Current Cost of Insurance Charges: N/A	
Surrender Charges: Surrender Charge Period: 19 Years Per \$1000 Charge No Partial Surrenders	Surrender Charge on Increases: New Surrender Charge Period: 19 Years 50% of new issue Surrender Charge
Surrender Charges for Face Amount Decreases: Per \$1000 charge times the number of 1000's in the decrease during the surrender period.	
Index: 10-Year Constant Maturity Treasury Note nominal yield. Daily average for a 12 month period that ends 60 days prior to the policy anniversary, rounded down to the nearest. 0.25%.	
Earned Credits (based on Index): <ul style="list-style-type: none"> • Earned Credit Factors - Credits unique to each insured contractually guaranteed in the policy and included in the illustration. <ul style="list-style-type: none"> ○ Vary by insured's age, underwriting class and face amount ○ T-rate average corresponds to a per \$1000 credit amount • First 5 years guaranteed at T-rate average of 4%; can earn excess credits if actual average exceeds 4% • Years 6+ can earn credits when average exceeds 2% • 8% guaranteed cap in all years • Once annual credit is earned, continue to be paid every year in future • Deposited into policy value on each anniversary 	
Earned Credit Election Options: At issue, the first policy year Earned Credit will be withdrawn and applied as premium. For policy years 2+, one of the following is selected at issue. Changes must be received no later than 30 days prior to policy anniversary. Premium: Withdraw and apply as new premium (improves guarantee) Withdraw: Withdraw as cash (no impact to guarantee) - no withdrawal fees or charges apply, and no impact to face amount. Policy Value: Leave in policy value (no impact to guarantee)	
Policy Management: <ul style="list-style-type: none"> • 60 days prior to each policy anniversary, client receives Earned Credit letter notifying them of the Index average of the past 12 months, and the new Earned Credit and Total Earned Credit payable for the upcoming policy anniversary. • Client should review actual results to those assumed in the illustration, to determine if any changes to their planned out of pocket premium are needed to stay on track with their policy goals. 	
Policy Value Interest Credited Rate: 2% current equals guaranteed.	

For Agent/Broker Use Only.
Not To Be Used With the General Public

Lincoln Treasury Indexed UL

Interest Credited on Loan Collateral:

Current and Guaranteed: 4% in all years

Interest Charged on Loans: 6.00% up to attained age 121; 4.00% thereafter

Extended Maturity:

If the policy is in force and not in the grace period at the anniversary nearest the insured's age 121, the policy will continue in force for the life of the insured. No new premiums will be accepted; the Specified Amount will remain the same; monthly deductions will cease; all riders will terminate except the Guaranteed Minimum Death Benefit Endorsement; loans will continue as before with loan interest accruing and interest credited to loan collateral; loans may continue to be taken after the insured's attained age 121.

Coverage Protection:

If the total of the Coverage Protection Accounts is greater than or equal to the total policy loan balance, the Coverage Protection Guarantee is in effect. Coverage Protection Guarantee runs to age 121 but the policyholder may elect to have a shorter guarantee period by paying a lesser premium.

There is also a Premium Relief Feature which means that if the premium is received mid-policy month, it will be considered paid as of the beginning of the month for purposes of the Coverage Protection Guarantee.

Withdrawals/Partial Surrenders: N/A

Premium Deposit Fund: Allows the policyholder to provide in advance for payment of future premiums.

Minimum Deposit: \$250

Maximum Deposit: 10 times annual premium

Guaranteed interest credited on deposit: 1%

Supplemental Coverages:

- Accidental Death Benefit Rider¹ (BJ-4889)
- Accelerated Benefits Rider (with critical illness benefit)² (J-387)
- Accelerated Benefits Rider² (J-388)
- Children's Term Rider¹ (CTR-5613)
- Coverage Protection Guarantee Rider (J-5882)
- Disability Waiver of Monthly Deductions Benefit Rider¹ (J-371)
- Disability Waiver of Specified Premium Rider¹ (J-372)
- Guaranteed Insurability Rider¹ (BJ-4966)
- Minimum Death Benefit Endorsement (END-5828)
- Spouse Term Rider¹ (STR-5614)

¹ There is an additional premium for this Rider.

² There is no charge for this Rider until it is exercised.

Life Insurance Tax Qualification Test: Cash Value Accumulation Test (CVAT).

Internal Replacements Allowed: No reduction in premium load

For Agent/Broker Use Only.
Not To Be Used With the General Public

3 of 4

Lincoln Treasury Indexed UL

Compensation:

- Rolling target for 2 years

Compensation Chargeback on Requested Specified Amount Decreases:

- Policy months 1-6: 100% of impacted commissions
- Policy months 7-12: 75% of impacted commissions
- Policy months 13-24: 50% of impacted commissions

Compensation Chargeback on Decrease due to Full Surrender/Lapse:

- Policy months 1-6: 100% of impacted commissions
- Policy months 7-12: 50% of impacted commissions

Earned Credits applied as Premium are commissionable.

Earned Credits under Withdrawal or Policy Value elections are non-commissionable.

Lincoln Treasury Indexed UL is issued on policy form UL5072 and state variations by The Lincoln National Life Insurance Company, Fort Wayne, IN. The Lincoln National Life Insurance Company does not solicit business in the state of New York, nor is it authorized to do so. Product and features subject to state availability. Limitations and exclusions may apply. Contractual obligations are backed by the claims-paying ability of The Lincoln National Life Insurance Company.

Lincoln Financial Group is the marketing name for Lincoln Financial Corporation and its affiliates. Affiliates are separately responsible for their own financial and contractual obligations.

For Agent/Broker Use Only.
Not To Be Used With the General Public

4 of 4